

Authorized Reseller Information Form

Name of Bidder: Hewlett-Packard Company

Product Line: Hewlett-Packard—Printers and Imaging Products

List your designated Authorized Resellers (dealers, outlets, distributors, value added resellers, etc.). The awarded vendor is responsible for the business conduct of the resellers listed. Include SPIN if applicable.

1.	Reseller Name:	CDW-G
	Contact Name:	Rich Adams
	Phone Number:	866-224-6449 toll free direct 312-705-9493 fax 800-808-4239 x59593
	E-Mail Address:	richada@cdwg.com
2.	Reseller Name:	Carotek
	Contact Name:	Lewis Holmes
	Phone Number:	205-733-6459
	E-Mail Address:	lewis.holmes@carotek.com
3.	Reseller Name:	Logista
	Contact Name:	Raymon Newton
	Phone Number:	205-565-2200
	E-Mail Address:	rnewton@logistasolutions.com
4.	Reseller Name:	Technology America
	Contact Name:	Shannon Vinzant
	Phone Number:	205.733.9111 x28
	E-Mail Address:	shv@techamer.com
5.	Reseller Name:	InLine
	Contact Name:	Chuck Fieselman
	Phone Number:	205-278-8113
	E-Mail Address:	cfieselman@inline.com

NOTE: One of HP's strengths in the Public Sector market is our Referral Partner model, which allows customers to have a direct relationship with HP as the manufacturer and also support local businesses and minority/women owned businesses by using local resellers for value-added support. Under this contract, all orders will be fulfilled through HP Direct. Each purchasing institution will have the option of listing one of the above Referral Partners on their order to HP. HP will work with customers to select additional referral Partners to meet customer needs.